



Northeast Energy Efficiency Partnerships

## 2020 Air-Source Heat Pump Program Incentive Summary

Below is an Incentive Summary of Heat Pump Promotional Activities (Separate lists for Non-centrally ducted and centrally-Ducted ASHP programs) that are in place throughout the region. Please refer to program websites to confirm all information. (Updated June 2020)

### Incentive and Requirement Summary for Non-Centrally Ducted Heat Pumps

State	Rebate Incentive	NEEP ccASHP Listing	ENERGY STAR Cert.	HSPF	SEER	EER	Other Requirements, Eligibility notes
<a href="#">Connecticut<sup>1</sup></a> <b>(Energize Connecticut)</b>  Ph.1-877-947-3873	\$300/Home (Single-Zone)		X	10	20	12.5	Midstream Program.
	\$500/home (Multi-Zone)		X	9	18	12.5	
<a href="#">Massachusetts</a> <b>(Mass Save)</b>  Ph: 1-800-232-0672	\$250/ton (non-ducted)			≥ 10	≥ 18		<a href="#">Qualifying Products</a> Available to customers with any existing heating fuel type
	\$350/ton (ducted or mixed-ducted)			≥ 9.5	≥ 16		<a href="#">Qualifying Products</a> Available to customers with any existing heating fuel type
	\$1250/ton (non-ducted)			≥ 10	≥ 18		Available to customers whose existing heating fuel is oil/propane, Integrated Controls requirement <sup>2</sup>
	\$1250/ton (ducted or mixed-ducted)			≥ 9.5	≥ 16		Available to customers whose existing is heating fuel oil/propane, Integrated Controls requirement <sup>3</sup>
	\$1000/ton (non-ducted)			≥ 10	≥ 18		Available to customers whose existing heating fuel is electric, 900 kWh/month difference between 3 winter and 3 lowest-usage months
	\$1000/ton (ducted or mixed-ducted)			≥ 9.5	≥ 16		Available to customers whose existing heating fuel is electric, 900 kWh/month difference between 3 winter and 3 lowest-usage months
<a href="#">Massachusetts</a>		X	X				Must be ENERGY STAR Certified, have a variable speed compressor, be part of a

<sup>1</sup> A \$1,000 rebate is available for homes with existing electric resistance heating WITH a Home Energy Assessment prior to installation

<sup>2</sup> Unless central heating system is removed. Qualified integrated control products list can be found [here](#).

<sup>3</sup> Unless central heating system is removed. Qualified integrated control products list can be found [here](#).

<a href="#">Dept. of Energy Resources (DOER)</a> Ph. 1-617-626-1180							matched system, and have a coefficient of performance greater than or equal to 1.9 at 5 degree Fahrenheit and 2.5 at 17 degree Fahrenheit.
<a href="#">Massachusetts Mass. Clean Energy Center (MassCEC)</a> Ph: 1-617-315-9300	\$500	X					
<a href="#">Rhode Island (National Grid)</a> Ph. 1-800-473-1105	\$1000/ton (non-ducted)	X					Available to customers whose existing heating fuel is oil/propane
	\$1000/ton (ducted or mixed-ducted)			≥ 9	≥ 15		Available to customers whose existing is heating fuel oil/propane
	\$1000/ton (non-ducted)	X					Available to customers whose existing heating fuel is electric, 900 kWh/month difference between 3 winter and 3 lowest-usage months
	\$1000/ton (ducted or mixed-ducted)			≥ 9	≥ 15		Available to customers whose existing heating fuel is electric, 900 kWh/month difference between 3 winter and 3 lowest-usage months
<a href="#">Vermont (Efficiency Vermont)</a> Ph. 1-888-921-5990	\$400 (Single-Zone, ductless)	X		≥ 10.3	≥ 20	≥12	Reported operation at -5°F <sup>4</sup>
	\$400 (Single-Zone, compact ducted)	X		≥ 10.0	≥ 17	≥12	
	\$400 (Multi-Zone < 2 ton)	X		≥ 10.0	≥ 17	≥12	Midstream Program. Updated list <a href="#">here</a> .
	\$500 (Multi-Zone > 2 ton)	X		≥ 10.0	≥ 17	≥12	
<a href="#">New Hampshire (New Hampshire Electric Co-op)</a>	\$250/ton		X	≥ 8.5	≥ 15	≥ 12.5	Additional incentives available for weatherization and whole house applications <sup>5</sup>
	\$500/ton		X	≥ 10	≥ 18	≥ 12.5	
<a href="#">New Hampshire (Eversource / Liberty Utilities / Unitil)</a>	\$70/ton		X		≥ 15	≥12.5	
	\$400/ton			≥ 10	≥ 18	≥ 12.5	

<sup>4</sup> <https://contractors.efficiencyvermont.com/Media/Default/docs/programs/efficiency-vermont-cold-climate-heat-pump-eligibility-criteria.pdf>

<sup>5</sup> \$250/ton Incentive available from New Hampshire Electric Coop for Heat Pump Systems offsetting 80% of total heating load. Must submit two (2) years heating fuel usage, type and efficiency of existing equipment

<a href="#">Maine</a> <b><a href="#">(Efficiency Maine)</a></b> Ph. 1-866-376-2463	\$500 (single-zone) (additional \$250 for 2 <sup>nd</sup> system)			≥12			
	\$750 (Multi-Zone)			≥10			
<a href="#">New Jersey</a> <b><a href="#">(Clean Energy Program)</a></b> Ph. 1-866-NJSMART	\$600			≥10	≥ 16	≥13	
	\$1000 (\$200/Indoor Unit Bonus available) <sup>6</sup>			≥10	≥18	≥13	
<a href="#">New York</a> <b><a href="#">New York State Electric &amp; Gas</a></b> <b><a href="#">Rochester Electric &amp; Gas</a></b> <b><a href="#">(NYSEG/RG&amp;E)</a></b> Ph: 1-800-995-9525	\$500	X					
<a href="#">New York</a> <b><a href="#">Con Edison (ConEd)</a></b> Ph: 1-800-752-6633	\$250/Outdoor Unit	X					
<a href="#">New York</a> <b><a href="#">Orange &amp; Rockland</a></b> Ph: 1-877-434-4100	\$500	X					
<a href="#">New York</a> <b><a href="#">Central Hudson</a></b> Ph: 1-800-515-5353	\$320/ton (up to 5 tons)	X					
<a href="#">New York</a> <b><a href="#">National Grid (Niagara Mohawk)</a></b> Ph: 1-888-889-7207	\$500/outdoor condenser unit	X					
<a href="#">New York</a> <b><a href="#">(PSEG- Long Island)</a></b> Ph. 1-800-692-2626	\$250			≥ 8.5	≥ 18		
	\$350	X		≥ 10	≥18		

<sup>6</sup> Customers are eligible if converting from an electric resistance heat and the house does not have natural gas service. Maximum of 5 indoor unit rebates, max 1 system rebate per home.

<a href="#">Pennsylvania (PP&amp;L)</a> Ph. 1-877-486-9204	\$100/ton		X	≥ 8.6	≥ 16	≥12.5	
	\$150/ton		X	≥ 8.6	≥ 19	≥12.5	
	\$200/ton		X	≥8.6	≥21	≥12.5	
<a href="#">Pennsylvania (Energy Save PA)</a> Ph. 1-866-498-1409	\$200			≥ 10	≥ 18		
<a href="#">Washington D.C. (DC SEU)</a> Ph. 1-202-479-2222	\$300			≥ 8.5	≥ 18	≥ 12.5	<a href="#">Qualifying Products</a>
	\$500			≥ 9.5	≥ 20	≥ 13	<a href="#">Qualifying Products</a>
<a href="#">Pennsylvania (PECO)</a> 1-888-259-9125	\$60/ ton		X	8.5	≥ 16	12.5	
	\$110/ ton		X	8.5	≥ 18	12.5	
<a href="#">Nova Scotia Efficiency Nova Scotia (Heating System Rebates)</a> Ph. 1-877-999-6035	\$200/ton	X					Limited to non-ducted versions of single and multi-zone systems Please Refer to <a href="#">Cold Climate Heat Pump List</a>
<a href="#">Energy Transition Québec (TEQ)</a> Ph: 1-866-266-0008	Up to \$1,600 per household	X	X				Must be on both NEEP ccASHP Product List and have ENERGY STAR label in <a href="#">CEE Directory</a>

## Incentive and Requirement Summary for Centrally Ducted Heat Pumps

State	Rebate Incentive	NEEP ccASHP Listing	ENERGY STAR Cert.	HSPF	SEER	EER	Other Requirements
<a href="#">Connecticut (Energize Connecticut)</a>	\$500		X	≥ 10	≥ 16	≥ 12.5	
<a href="#">Rhode Island (National Grid)</a>	\$1000/ton		X	≥ 9	≥ 15		
<a href="#">Massachusetts (Mass Save)</a>	\$250/ton			≥ 9.5	≥ 16		Available to customers with any existing heating fuel type
	\$1,250/ton			≥ 9.5	≥ 16		Available to customers whose existing is heating fuel oil/propane, Integrated Controls requirement <sup>7</sup>
<a href="#">New Hampshire (New Hampshire Electric Co-op)</a>	\$250/ ton of cooling		X	≥ 8.5	≥ 15	≥ 12.5	
	\$500/ ton of cooling		X	≥ 10	≥ 18	≥ 12.5	
<a href="#">New Hampshire (Eversource / Liberty Utilities / Unitil)</a>	\$70/ton		X		≥ 15	≥12.5	
	\$400/ton	X		≥ 10	≥ 18	≥ 12.5	
<a href="#">New Jersey (Clean Energy Program)</a>	\$600			≥10	≥ 16	≥13	
	\$1000			≥10	≥ 18	≥13	
<a href="#">New York (NYSERDA)</a>	\$500	X					Mid-stream Program
<a href="#">New York (PSEG- Long Island)</a>	\$350			≥8.5	≥15		
	\$400			≥8.5	≥16		
	\$450	X		≥10	≥17		
<a href="#">Pennsylvania (PP&amp;L)</a>	\$100			≥8.5	≥ 16	≥12.5	
	\$300			≥8.5	≥17	≥12.5	
<a href="#">Pennsylvania (PECO)</a>	\$60/ ton		X	8.5	≥ 16	12.5	
	\$110/ ton		X	8.5	≥18	12.5	
<a href="#">Pennsylvania (Energy Save PA)</a>	\$250			≥9	≥ 16		
	\$500			≥10	≥ 18		
<a href="#">Washington D.C. (DC SEU)</a>	\$300			≥ 9	≥ 16	≥ 13	
	\$500			≥ 9.5	≥ 18	≥ 13	
<a href="#">Nova Scotia (Efficiency Nova Scotia Heating System Rebates)</a>	\$400/ton		X	≥ 8.5	≥15	≥12.5	

<sup>7</sup> Unless central heating system is removed. Qualified integrated control products list can be found [here](#).

**Other Heat Pump Program Information:**

<b>Specification</b>	<b>Applies to</b>	<b>HSPF</b>	<b>SEER</b>	<b>EER</b>	<b>Other Requirements</b>
<a href="#"><u>ENERGY STAR V5.0</u></a>	Ducted/Ductless	≥ 8.5	≥ 15	≥ 12.5	
<a href="#"><u>ENERGY STAR 2019 Most Efficient Criteria</u></a>	<a href="#"><u>Ducted</u></a>	≥ 9.6	≥ 18	≥ 12.5	Unit setup information, fault history display, and resident alerts
	<a href="#"><u>Ductless</u></a>	≥ 10	≥ 20	≥ 12.5	Meet system status and messaging requirements
<a href="#"><u>CEE Tier 0</u></a>	Ducted/Ductless	≥ 8.5	≥ 14.5	≥ 12	
<a href="#"><u>CEE Tier 1</u></a>	Ducted/Ductless	≥ 8.5	≥ 15	≥ 12.5	
<a href="#"><u>CEE Tier 2</u></a>	Ducted/Ductless	≥ 9	≥ 16	≥ 13	
<a href="#"><u>CEE Tier 3</u></a>	Ducted/Ductless	≥ 10	≥ 18	≥ 13	
<a href="#"><u>NEEP ccASHP</u></a>	Ductless	≥ 10	≥ 15		COP @ 5° > 1.75 (at maximum capacity operation) Additional Reporting Requirements
	Ducted	≥ 9	≥ 15		COP @ 5° ≥ 1.75 (at maximum capacity operation) Additional Reporting Requirements

Note:

- MassCEC was included in previous updates, but they are no longer accepting applications for their rebate program. Information on the program can be found here: [Mass. Clean Energy Center](#)
- The Save on Energy Heating and Cooling program was included in previous updates to this document, but the program has been cancelled effective April 1, 2019.