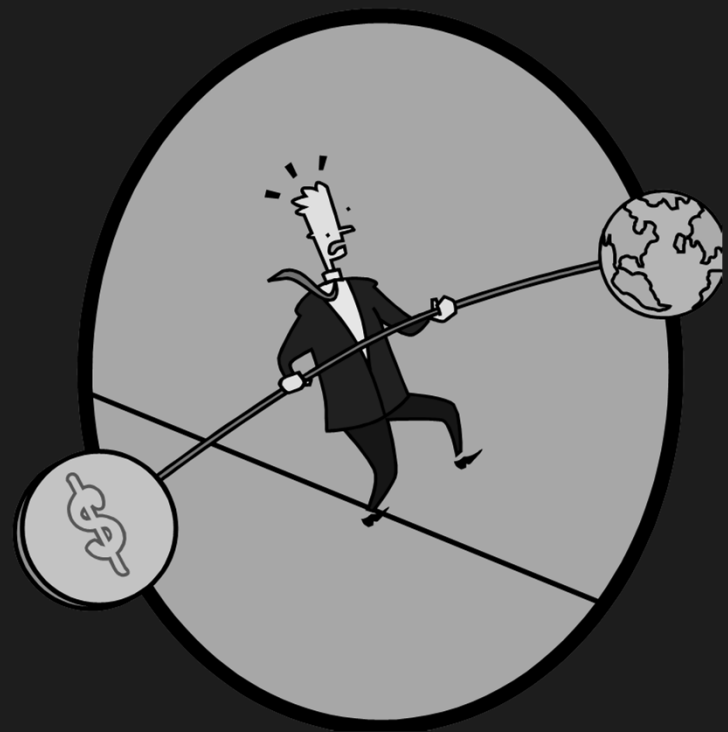


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# The MA TRC Test vs. State Energy Policy Objectives

By Carol White  
Director, Program Strategy  
December 12, 2013

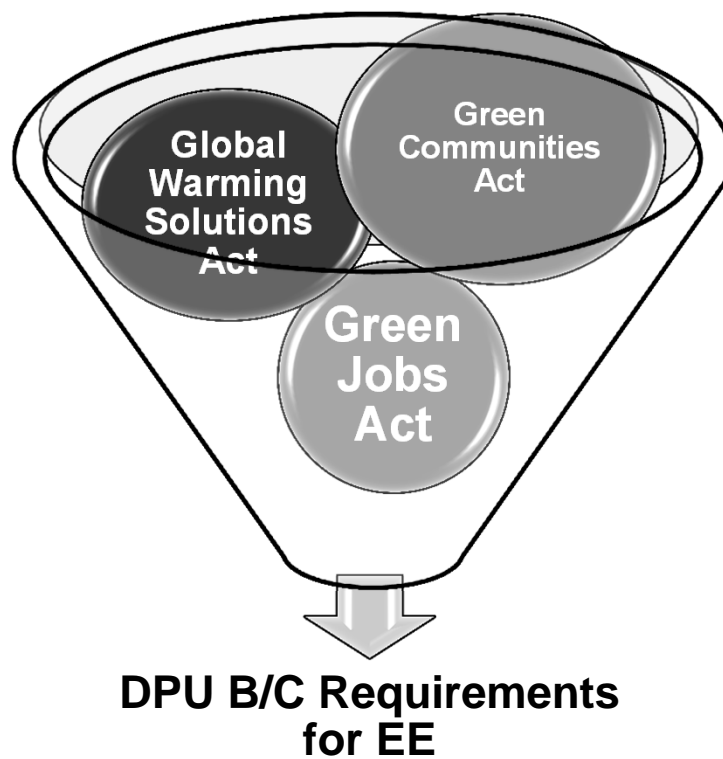


- Policy Drivers in MA
- The MA TRC Test
  - Included Benefits
  - Included Costs
- B/C Test Alignment With Policy Drivers

# Policy Drivers

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# The MA TRC Test

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## Benefits

- Value of lifetime energy savings
- Value of lifetime demand savings
- Other utility benefits
- Other participant benefits

## Costs

- Program costs
- Participant costs



# Participant Benefits

- Reduced Operation & Maintenance Expenses
- Other resource benefits (e.g., water or oil savings)
- Participant health and safety benefits
- Waste disposal cost savings
- Health and safety benefits

# Utility Benefits Beyond Energy Savings

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- Arrearage reductions
- Reduced costs for terminations and reconnections
- Reduced calls to the call center related to bill payment issues

# Legislation vs. Regulatory Requirements

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**Legislation**

**MA TRC  
Test**

**Cost  
Savings vs.  
Supply**

**Jobs**

**GHG  
Reductions**

**Cost  
Savings Vs.  
Supply**

**Utility and  
Participant  
Benefits**